



REQUEST FOR PROPOSALS

FOR WORKFORCE TRAINING PROGRAM PROVIDER IN THE CONSTRUCTION SECTOR TO
SUPPORT THE WHOLE HOME REPAIR PROGRAM

Calendar of Events

November 27, 2024, at 4 PM: deadline for proposal submission

December 20, 2024: estimated date of proposal selection

Invitation

The York County Economic Alliance (YCEA) seeks responses to this Request for Proposals (RFP) from qualified workforce training provider firms interested in establishing a construction training program in the residential sector for participants in York County. This is a collaborative effort with the County of York and the York County Planning Commission. For the purposes of communication regarding this RFP, the YCEA will act as the lead entity.

As outlined in Section 2, responses to this RFP will be received by the YCEA as a PDF by email to Sully Pinos, spinos@yceapa.org by November 27, 2024, at 4 PM.

Section 1: Introduction and Background

The York County Economic Alliance (YCEA) drives economic growth in York County, Pennsylvania by leveraging regional collaboration to create sustainable prosperity. The YCEA, through its efforts with the Pathways to Prosperity Workforce Plan, and the recommendations of the recent York County Housing Study seeks to help fill workforce gaps in various sectors, including the building and construction trades. Gaps in the availability of contractors for specific trade specialists and an accessible workforce continue to hinder this industry, impacting the ability to generate bids and availability for crucial housing projects throughout the county. Through funding made available from the PA Department of Community and Economic Development (DCED)'s Whole Home Repairs program, the YCEA will administer and lead the development and implementation of this training program to enhance partnerships that create pathways to in-demand construction careers, in turn growing the capacity of the builder community for home rehabilitation, maintenance of York County's aging residential stock and new home construction. The YCEA will also support the outreach and marketing efforts of the training program to develop active applicant pipelines.

YCEA is looking for training program proposals that will meet the demands within the residential construction skilled needs. In addition, the YCEA is also seeking provider proposals that will offer adult participants hands-on instruction in basic construction methods and operations, including but not limited to hand and power tools, framing and applications of trim, Lead Abatement, Asbestos, drywall and wall repairs, door and window installation, ladder and scaffolding safety, and building code awareness, as well as the following certifications NCCER CORE, OSHA 10, Ladder Safety & Fall Prevention, and Basic First Aid & CPR.

Upon completion from a selected successful training model, attendees will not only enhance their skill sets but also boost their employability within Construction Trades.

YCEA will prioritize proposals with the experience and infrastructure needed to implement a cohort launch by Spring 2025 and a second cohort in Fall of 2025.

Below is a proposed timeline for Year 1 of the Whole Home Repair Program Workforce Training Program:

- **1st Round** | Outreach Campaign and Enrollment Period- Feb 2025
- Training Program Launch (first round) –April 2025
- Training Program Ends (first round)- June 2025
- **2nd Round** | Outreach Campaign and Enrollment Period for second round of trainings- July / August 2025
- 2nd Training Program Launch- Sept. 2025
- 2nd Training Program Ends –Nov. 2025
- Review milestones and metrics to evaluate efficiency and effectiveness- December 2025 to January 2026

Section 2: Submissions:

YCEA will consider responses proposing various approaches to offering construction workforce training programs that can successfully provide:

1. Explanation of how the firm will approach the components outlined in Section 1.
2. Description of experience completing successful workforce training programs in the construction industry.
3. Description of ability to offer training programs in an in person, virtual environment and in various hours of the day.
4. Commitment and experience with working with labor forces that may have experience with the criminal justice system, labor forces that have been displaced, multilanguage community members.
5. Engagement strategy for working with YCEA and other key stakeholders throughout the planning process.
6. Strategy to include soft skills training within cohort-based programs.
7. Proposals should include the following core components:
 - Training Program Summary – Timeline, Estimated Cohort Size
 - Program Narrative- Describe training model, what participants will learn, describe the curriculum that will be offered and credentialing institution. Please describe in detail how the course will be taught (instructional methods) and how these instructional strategies/approaches will ensure student retention, credential attainment, and connection to training related employment.
 - Organizational Experience and Community Partnerships- Established employer partners and industry experts. Description of successful collaborations with community organizations, and anticipated collaborations with community-based organizations to make training programs successful. Provide a brief description and history of the organization and its experience and outcomes with training within the proposed training model.
 - Financial Documentation - Provide the organization’s most recent Audited Financial Statements.

- Programmatic Budget- provide a breakdown to offer the training module that includes any curriculum or credentialing costs, staff training hours, supplies, etc.

Interested firms must submit responses to this RFP to the YCEA as a PDF by email to Sully Pinos, spinos@yceapa.org by **November 27, 2024, at 4 PM.**

Only timely received submittals meeting the requirements of this Request for Proposals will be considered. No submittal will be considered or accepted which is submitted by a respondent that is in default under the terms of any existing agreement with YCEA or any other Pennsylvania municipality or non-profit, or which has failed to perform its obligations faithfully under any previous agreement with the YCEA. Submittals shall be signed by an authorized representative of the respondent.

Under no circumstance will YCEA be held responsible for any costs incurred for the submission of this Request for Proposals.

Section 3: Award

YCEA will select a competitive proposal based on information provided related to the submission elements outlined in Section 1. Competitive bidders will have a proven record in advancing similar projects and clearly delineate a process for completing the plan in the proposed timeline. This RFP process will select a provider under contract for a one year operating term, which can be renewed after program outcome evaluations.

YCEA may select more than one provider to meet the criteria in Section 1.

YCEA will give special consideration to providers with demonstrated expertise in completing similar scopes of work that led to the successful implementation of apprenticeships.

YCEA reserves the right to not select any of the submitted proposals and rebid the opportunity if the submissions do not adequately address YCEA's needs.

The estimated timeline for selecting a proposal and awarding a contract is December 20, 2024. However, YCEA reserves the right to review and select a proposal sooner or later than the estimate.

Questions related to the RFP may be submitted to Sully Pinos, BLOOM Business Empowerment Center Executive Director, for the York County Economic Alliance, preferably in writing by email at spinos@yceapa.org

The funds for this program are being provided by this program is funded with Whole Home Repairs SLFRF Funds (provided by DCED).